To:

«Contact_Name»

«Company»

«Address»

«Country Address»

[By e-mail]

CC:

Mr. Shlomo Kresner Mr. Gilad Shai, Adv. Mr. Yoram Zamir, Adv. Ms. Lital Piller, Adv. Atidim Tower (Building No. 8), 2184 St., Floor 33, Kiryat Atidim,

Tel Aviv, Israel

Shosh Yaaacoby T 03-6270412 yaacoby@ingl.co.il

Our reference 377820

2018-03-08

<u>Clarification Number 3 and Amendment Number 2 to PRMS Tender</u> INGL/TENDER/2017/30

For the avoidance of doubt, the questions referred to below are not quoted verbatim and are provided for the purpose of reference and information only. There is no significance to the assumptions made in the questions. The answers are brought here on a standalone basis and should not be deemed to interpret the questions.

QUESTION-Q
ANSWER-A
GENERAL CONDITIONS- GC
INVITATION TO BID –ITB
BILL OF QUANTITIES- BOQ
SECTION- S

Question # Answer #	DOCUMENT SECTION	CLARIFICATION
Q-1	ITB	Is it possible to quote a Member of another JV Bidder as an
	Clause 3.3.1.4.2	Israeli subcontractor in the field of mechanical installation?
A-1		The request is denied. A Member of a JV or an affiliate of a
		Member may not be quoted as a subcontractor in the field
		of mechanical installation.
Q-2	ITB	Please extend the last date for submission of a sample for
	Clause 1.6	the Voluntary Pre-Ruling of Tender Bond.
A-2		Clause 1.6 of the ITB is hereby amended (see Amendment
		2 below - item 1). It is hereby clarified that Bidders that
		wish to undergo the Voluntary Pre-Ruling are requested to
		submit as a sample the revised format of the Tender Bond

Question # Answer #	DOCUMENT SECTION	CLARIFICATION
		as was issued in Amendment no 1.
Q-3	ITB Clause 3.3.1.2.2 + 3.3.1.3.1	The Company was asked to reduce the minimal weighted average turnover of the Foreign Member to 15 million Euro (instead of 30 million Euro); and also to reduce the minimal equity to 8 million Euro (instead of 10 million Euro) multiplied by the Foreign Member share in the JV capital or to allow the two members of the JV Bidder to meet together the Threshold Requirements above.
A-3		The request is partially accepted (see Amendment number 2 below – item 2).
Q-4	ITB Clause 3.3.1.2.5	Considering that Bidder takes full accountability (responsibility) over the project execution process with regards to main components, including engineering, materials purchasing, inspections and final approval - can main components be regarded as in-house, if procured from certified suppliers under the Bidder's responsibility?
A-4		The request is denied (see answer no. 6 in Clarification no. 2 and Amendment no. 1).

Amendment No. 2

1. Clause 1.6 of the ITB is amended to the following:

The last date for submission of a sample for Voluntary Pre-Ruling of Tender Bond is 15.3.2018.

2. Clause 3.3.1.7 shall be added to the ITB as follow:

- 3.3.1.7 In case of a JV Bidder, if the Foreign Member of the JV does not meet the respective requirements set forth in Clause 3.3.1.2.2, the JV Bidder can show its compliance with the Threshold Requirement regarding Financial Information as follow:
 - 3.3.1.7.1 The Foreign Member of the JV shall provide **Annex 10** duly executed by its independent certified public accountants indicating that: (a) it has an annual weighted average turnover of at least 15 million Euro over the course of 2014 2016 or 2015 2017; and (b) its equity for the end of 2016 or 2017 was no less than 8,000,000 Euro multiplied by its share in the JV capital; and (c) Its weighted average yearly cash flow from operations activities was positive; and



- 3.3.1.7.2 The Israeli Member of the JV shall provide **Annex 12** duly executed by its independent certified public accountants indicating that: (a) it has an annual weighted average turnover of at least 20 million Euro (or the equivalent in NIS) over the course of 2014 2016 or 2015 2017; and (b) Its equity for the end of 2016 or 2017 was no less than 12,000,000 Euro (or the equivalent in NIS) multiplied by its share in the JV capital; and (c) Its weighted average yearly cash flow from operations activities was positive; and
- 3.3.1.7.3 In addition to the data and documents to be provided by the Foreign Member in accordance with Clause 3.3.1.2.1 above, the Israeli Member of the JV shall provide a table arranged in the format attached hereto as **Annex 16** and documentation evidencing that within the last five (5) calendar years (2013 2017) it has successfully completed at least five (5) high pressure (inlet at least 40 barg) gas PRMSs with a minimum capacity of 20,000 Nm3/h each, to companies or other entities all of which are licensed to transmit or distribute natural gas and/or to operate power plants which are 50 MW or more in current High Income OECD Member countries (as defined by the World Bank) (a list of the current OECD Member countries as defined by the World Bank is attached hereto as **Annex 9**).

* * * * * * *

The Bidders are requested to acknowledge receipt of this Clarification no. 3 and Amendment no. 2 to PRMS Tender, within the framework of the Tender by return of an executed copy of the attached acknowledgment receipt form.

Yours sincerely,

Israel Natural Gas Lines Company Ltd



Acknowledgement of Receipt

Company	Signature
Date	
••••••	
PRMS Tender INGL/TENDER/2017/30.	

We, the undersigned, hereby confirm that we received Clarification no.3 and Amendment no. 2 to